

**NORTH LINCOLNSHIRE COUNCIL  
OFFICER DECISION NOTICE AND RECORD  
(PUBLISHED)**

**1. DECISION TAKEN**

To Call-off from the regional YHPSN framework for the provision of the councils wide area network services for a period of 5 years from 2019 to 2024 with the option to extend the Call-off to be reviewed in the future.

<b>EXECUTIVE</b>	<b>X</b>	<b>NON-EXECUTIVE</b>		<b>(Please tick either)</b>	
<b>IS THIS A 'KEY DECISION' ? (see definition overleaf)</b>				<b>Yes</b>	<b>No</b>
<b>DOES THIS DECISION RELATE TO EXEMPT INFORMATION?</b>				<b>Yes</b>	<b>No</b>
<b>EXEMPT PARAGRAPH REFERENCE (NOT TO BE PUBLISHED)</b>				<b>N/A</b>	

<b>2. OFFICER DECISION TAKER</b>	<p><b>NAME</b>            Becky McIntyre</p> <p><b>POSITION/POST</b> Director of Governance and Partnerships</p> <p style="text-align: center;"></p> <p><b>SIGNATURE</b></p> <p><b>DATE</b>            01 May 2019</p>
	As detailed in the attached report
<b>4. ALTERNATIVE OPTIONS CONSIDERED AND REJECTED (BY DECISION TAKER(S))</b>	As detailed in the attached report
<p><i>TO BE COMPLETED BELOW - ONLY WHEN A DELEGATED OFFICER DECISION REQUIRES PRIOR CONSULTATION WITH A MEMBER (LEADER OF THE COUNCIL, CABINET MEMBER/CHAIRMAN OF A COMMITTEE) IN ACCORDANCE WITH THE 'SCHEME OF DELEGATIONS TO OFFICERS' OR DECISION/MINUTE OF COUNCIL/COMMITTEE OR DECISION/MINUTE OF CABINET/CABINET MEMBER.</i></p>	
<b>5. DECISION REQUIRED TO BE TAKEN IN CONSULTATION WITH RELEVANT MEMBER</b>	<p><b>COUNCILLOR</b> .....</p> <p><b>POSITION</b> .....</p> <p><b>SIGNATURE</b> .....</p>

	DATE .....
6. ANY CONFLICT OF INTEREST DECLARED BY ANY EXECUTIVE (CABINET) MEMBER (S) CONSULTED, WHICH RELATES TO THE DECISION, OR (NON-EXECUTIVE) – ANY MEMBER OF THE COMMITTEE THAT DELEGATED THE DECISION TAKEN	N/A
7. WITH REFERENCE TO 6. ABOVE - HAS ANY DISPENSATION BEEN GRANTED TO THE EXECUTIVE (CABINET) MEMBER? (ONLY APPLIES TO EXECUTIVE)	No

**PLEASE REMEMBER TO ATTACH ANY ACCOMPANYING REPORT.**

**WHEN COMPLETE, PLEASE SEND TO HEAD OF DEMOCRATIC SERVICES, CIVIC CENTRE, SCUNTHORPE FOR PUBLISHING.**

**(The definitions of a key decision are when an executive decision is likely -**

(i) to result in the Council incurring expenditure or the making of savings (including the receipt or loss of income) over £350,000 in any one financial year; or

(ii) to be significant in terms of its effect on communities living or working in an area comprising two or more wards or electoral divisions in the area of the local authority).

**NORTH LINCOLNSHIRE COUNCIL**

**DIRECTOR: GOVERNANCE AND PARTNERSHIPS**

**Yorkshire & Humber Public Services Network Framework.**

**1. OBJECT AND KEY POINTS IN THIS REPORT**

- 1.1 To seek approval to call-off from a regional framework agreement for the provision of the council's wide area network services.

**2. BACKGROUND INFORMATION**

- 2.1 A recent regional procurement has been carried out to provide a Call-Off Framework for the delivery of managed IT network infrastructure providing connectivity to the Public Services Network (PSN) and Health Social Care Network (HSCN) services.
- 2.2 PSN is required to access centrally hosted systems such as Department for Works and Pensions (DWP). HSCN connectivity is required for accessing centrally hosted NHS systems such as SystmOne.
- 2.3 The procurement was carried out by NHS Digital on behalf of circa 60 regional partners including Heath, Fire, Police and Local Authorities to form the Yorkshire and Humber Public Services Network (YHPSN).
- 2.4 Following a competitive formal procurement process, Redcentric have been awarded the framework contract.
- 2.5 Currently, GTT (previously known as Easynet) provide the council's IT network. This contract has been extended for schools only with the understanding we can cease the corporate network over the next 12 months.
- 2.6 We are required to carry out a procurement exercise to ensure that we continue to provide value for money and explore further opportunities and innovation.
- 2.7 The financial analysis shows that we can deliver a more modern future proofed network for less than we currently pay for these services.
- 2.8 Wider regional benefits could be leveraged once (if) other local partners implement networks using the same framework.

2.9 This would be a significant infrastructure project to implement, however our IT Service has vast experience in delivering these projects and we expect service disruption to be kept to a minimum.

2.10 We have extended our contract with GTT for 12 months to cover schools only. This will enable us to engage in wider consultation with schools and suppliers to form a strategic approach to schools broadband in the future.

### **3. OPTIONS FOR CONSIDERATION**

3.1 Call-off the YHPSN Framework. (Recommended option)

3.2 Renegotiate with GTT a contract extension to reduce cost.

3.3 Carry out a further procurement exercise on our own without regional partners.

### **4. ANALYSIS OF OPTIONS**

4.1 **Call-off the YHPSN Framework.** This option provided comprehensive annual savings, access to new technology and innovation and enhanced contractual terms such as delayed payments and improved SLA's.

4.2 **Renegotiate with GTT.** We have no extension options on the contract and therefore need to re-procure. An offer to reduce our current costs by up to 10% was offered but this does not match the cost reductions presented by this procurement.

4.3 **Carry out a further procurement exercise on our own without regional partners.** This would add delay; take up more internal resources with no guarantee of delivering further efficiencies.

#### **Evaluation Process**

4.4 We considered the following point's against our incumbent supplier to arrive at the decision:

- Financial – Cost reduction
- Contractual – Better SLA's, service credits, performance management
- Technical infrastructure requirements to meet future demands
- Innovation – Access to new technologies
- Regional integration options – Connecting to partners

4.5 A call-off arrangement from this regional framework will see significant benefits:

- Ability to implement a new network infrastructure, which will be fit for the future to enable us to continue to provide effective network services.

- Deliver significant financial efficiencies by reducing the cost of these services. Receive enhanced contract provisions such as tighter service credits and improved service levels and performance management.
- The supplier has also committed to significant innovation projects and schemes across the region, which will deliver further benefits to council and its partners. This will see opportunities to rationalise circuits. For example we currently have two connections to our Recycling Centres, these can reduce to a single connection utilising new technology.
- Regional and cross public sector integration options will become available working with a single network provider. For example, multi tenanted buildings without duplicated infrastructure will support a One Public Estate approach. For example we could have a single connection into a building segregated to provide access to the police network or council network without security concerns. This removes duplication of cost.

## **5. RESOURCE IMPLICATIONS (FINANCIAL, STAFFING, PROPERTY, IT)**

5.1 Staffing – This will be delivered using existing NLC IT Services resources for project management and existing technical resources from the core.

5.2 Financial – This will be delivered using existing IT Services budgets. Capital will be used to cover the first year setup costs. The estimated savings will contribute to the council wide saving plan.

5.3 Consultation – We have consulted with Finance Business Partners to ratify the proposal and Legal have overseen the framework schedules.

## **6. OUTCOMES OF INTEGRATED IMPACT ASSESSMENT (IF APPLICABLE)**

6.1 No adverse impact highlighted in the assessment.

## **7. OUTCOMES OF CONSULTATION AND CONFLICTS OF INTERESTS DECLARED**

7.1 No conflicts of interest were declared during the procurement process

## **8. RECOMMENDATIONS**

8.1 It is recommended that the Director of Governance and Partnerships approve the Call-off from the regional YHPSN framework for the provision of the councils network services for a period of 5 years from 2019 to 2024 with the option to extend the Call-off to be reviewed in the future.

DIRECTOR OF GOVERNANCE AND PARTNERSHIPS

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DN15 6NL

Author: Paul Smith  
Date: 24 April 2019

**Background Papers used in the preparation of this report .....**

- Evaluation Matrix

<b>Approved by Director(s) of Service (s)</b>	
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